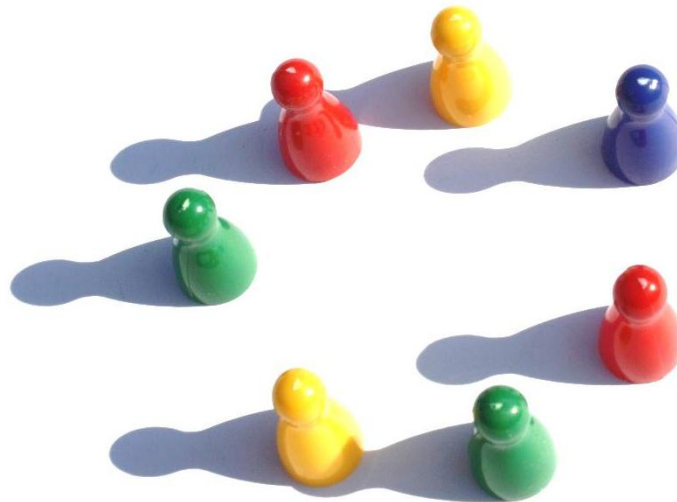


Participatory Quality Development (PQD)



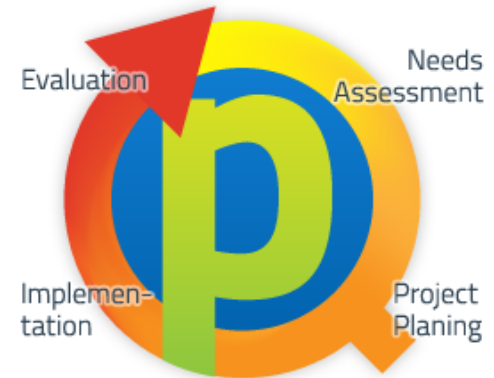
Overview PQD

■ Theoretical concepts

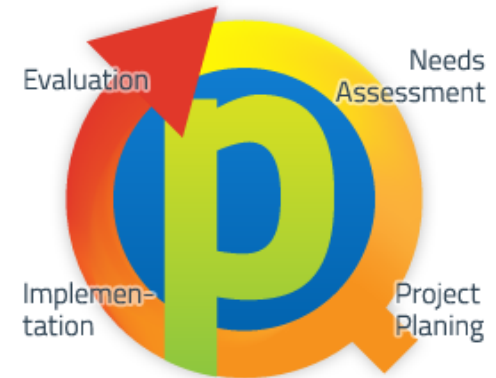
- Practice based evidence
- Participation
- Local knowledge & local theory
- Collaboration

■ PQD toolkit

- Goal definition:
Smart criteria
- Intervention planning:
Local objectives and strategies
- Evaluation:
Focus group & Rapid assessment



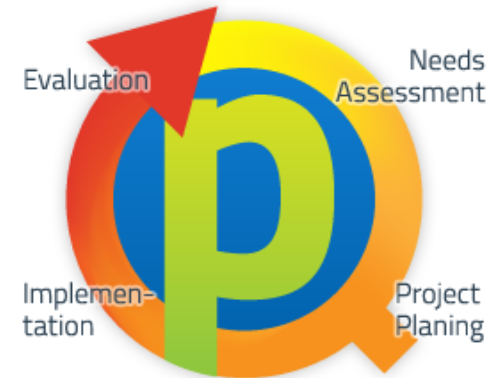
What is PQD?



- **Participatory** Quality Development.
- Tool for HIV health promotion and primary prevention projects.
- Develops quality cyclically.
- The cycle includes four phases, adapted from the Public Health Action Cycle:
 - Needs Assessment
 - Project & Intervention Planning
 - Implementation
 - Evaluation
- Participation and Collaboration are crosscutting principles
- Developed by DAH and WZB (Social Research Centre Berlin), supported by a grant from BZgA

How does PQD work?

- Continuous improvement of health promotion and prevention through an equitable collaboration between
 - project
 - target group,
 - funding body
 - *(other important stakeholders)*

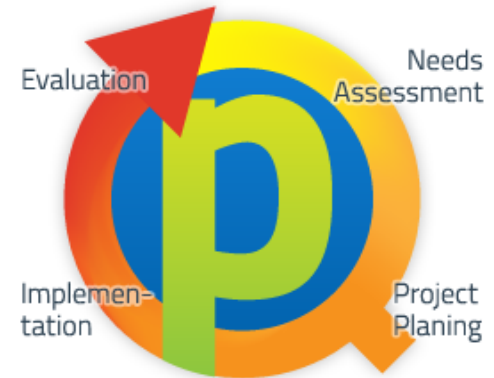


- Depends on participants' local knowledge and assists them in utilising it, reflecting on it and extending it.

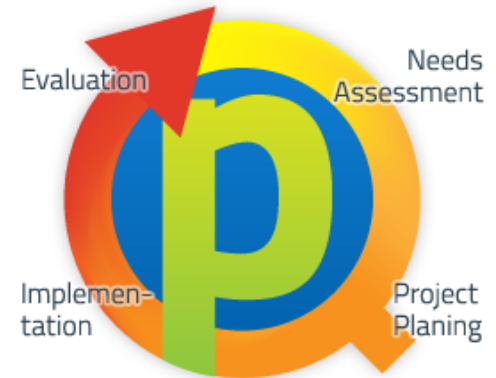
Theoretical Concepts

■ Participation

- Ownership by target groups and project workers because they possess local knowledge and contribute significantly to the success of interventions.
- Varying degrees depending on the project's operating environment and the target group's living conditions
- Determine and achieve the appropriate level of participation for the prevailing conditions.



Theoretical Concepts: Stages of Participation



Stage 9	Self-Organization
Stage 8	Decision-making power
Stage 7	Partial decision-making power
Stage 6	Co-determination
Stage 5	Inclusion
Stage 4	Hearing
Stage 3	Information
Stage 2	Directive
Stage 1	Instrumentalization

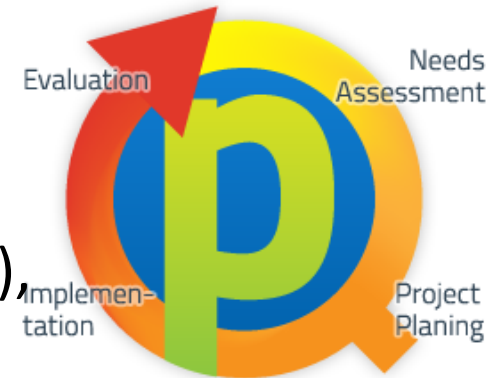
Goes beyond participation

Participation

Preliminary Stages of Participation

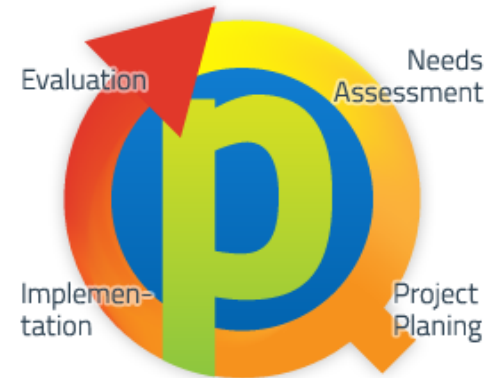
Non-Participation

Why Participation?



- According to the WHO Ottawa Charter (1986), self-determination is at the core of health promotion
- International community development has shown that lasting positive change is dependent on active citizen participation
- The science and practice of public health has shown that community-based approaches are most promising for improving the living situation of people most affected by health issues

Participatory HIV-Prevention Means a Change in Perspective



The Goal of Prevention is

Conventional Prevention

- getting people to adapt “healthy behaviors”

Participatory Prevention

- empowering people so that they can take action on health issues

Conventional Prevention

Beneficiary as client
(person in need of help)

Prevention worker as expert who defines and solves health problems

Prevention work consists of counseling, treating, and conditioning the beneficiary

Services are delivered in a formal setting

Prevention is about communicating accepted social norms regarding a healthy lifestyle

The goal of prevention is getting people to adapt “healthy behaviors”

Participatory Prevention

Beneficiary as consumer of services and as partner

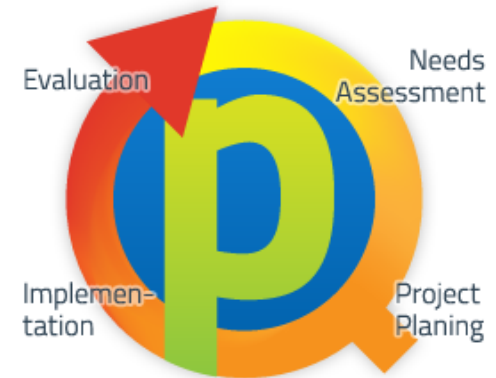
Prevention worker as catalyst who supports beneficiaries in defining and solving health problems

Prevention work is an activating, supportive activity promoting agency

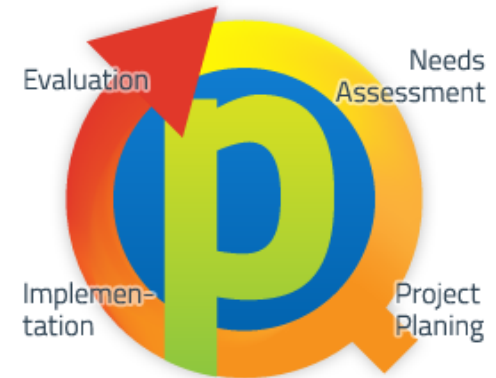
Services are provided on an outreach basis

Prevention is about helping people to find their own language and approaches which fit their life situation

The goal of prevention is empowering people so that they can take action on health issues

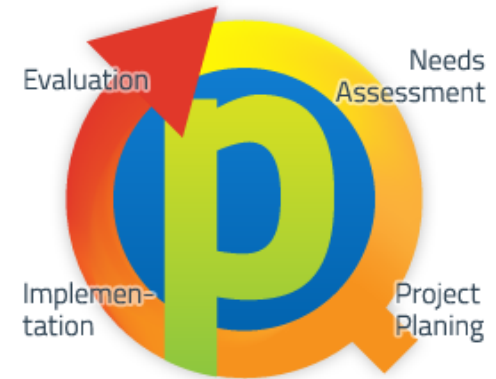


Participation is a Developmental Process



- Participation is not an either/or proposition, but rather a developmental process
- Critical reflexivity and a successful cooperation between stakeholders promote participatory processes
- Participation depends on both the abilities and experience of the stakeholders as well as various contextual factors
- The task is to strive for the level of participation which can be reached under the current conditions

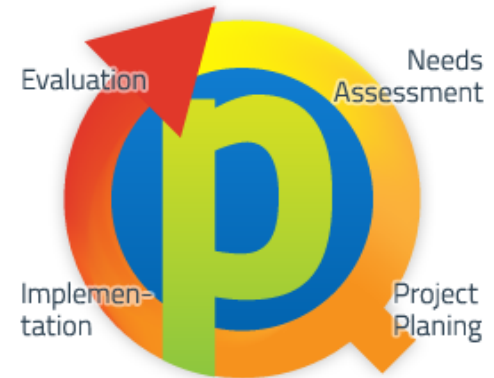
Theoretical Concepts



■ Practice-based evidence

- Practice-based evidence derives insights into effectiveness from the structure and logic of practice itself. Practitioners employ these insights directly for the improvement of practice, promoting learning. Science accompanies, but does not determine this process.
- The PQD framework produces local evidence. This means that it tests indications for the effectiveness of an intervention in a particular context, at a particular time and in a particular location in order to improve practice.

Theoretical Concepts



■ Local knowledge

- includes local stakeholders' insights about the target group and their lived experience

■ Local theory

- offers a **plausible explanation** for a health problem.

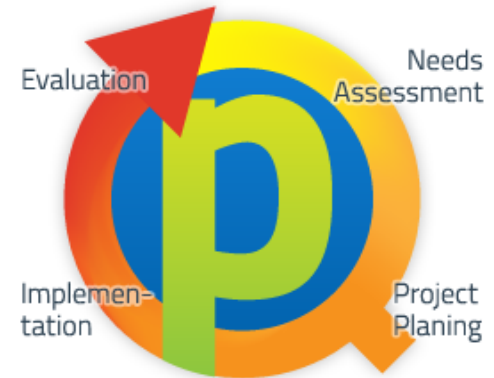
It describes the concrete manifestations of the problem and underlying conditions within a particular setting. Specific interventions can then be derived from the description.

- **Local knowledge & theory rarely exist in a structured, written form. Participatory methods can make them explicit.**

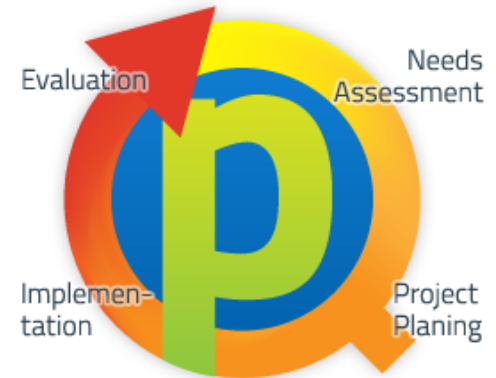
Theoretical Concepts

■ Collaboration

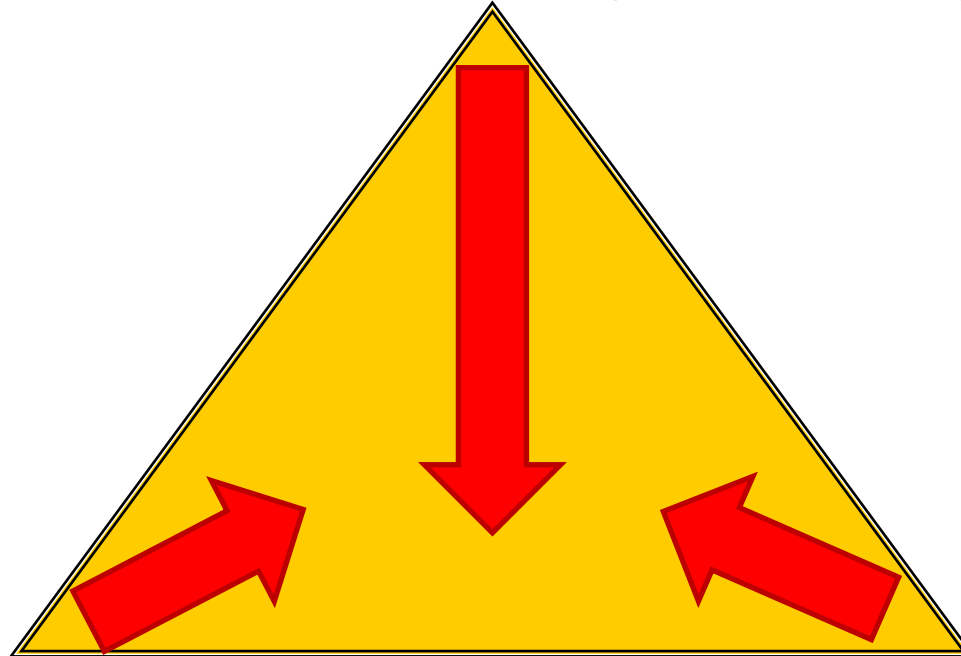
- Crucial characteristic of PQD!
- PQD aims to create an environment where stakeholders can name diverging interests and perspectives and negotiate solutions.
- The target group, funding body and the project team plan and carry out specific activities in collaboration.
- Other stakeholders also contribute substantially to decision-making.



The Public Health Triangle



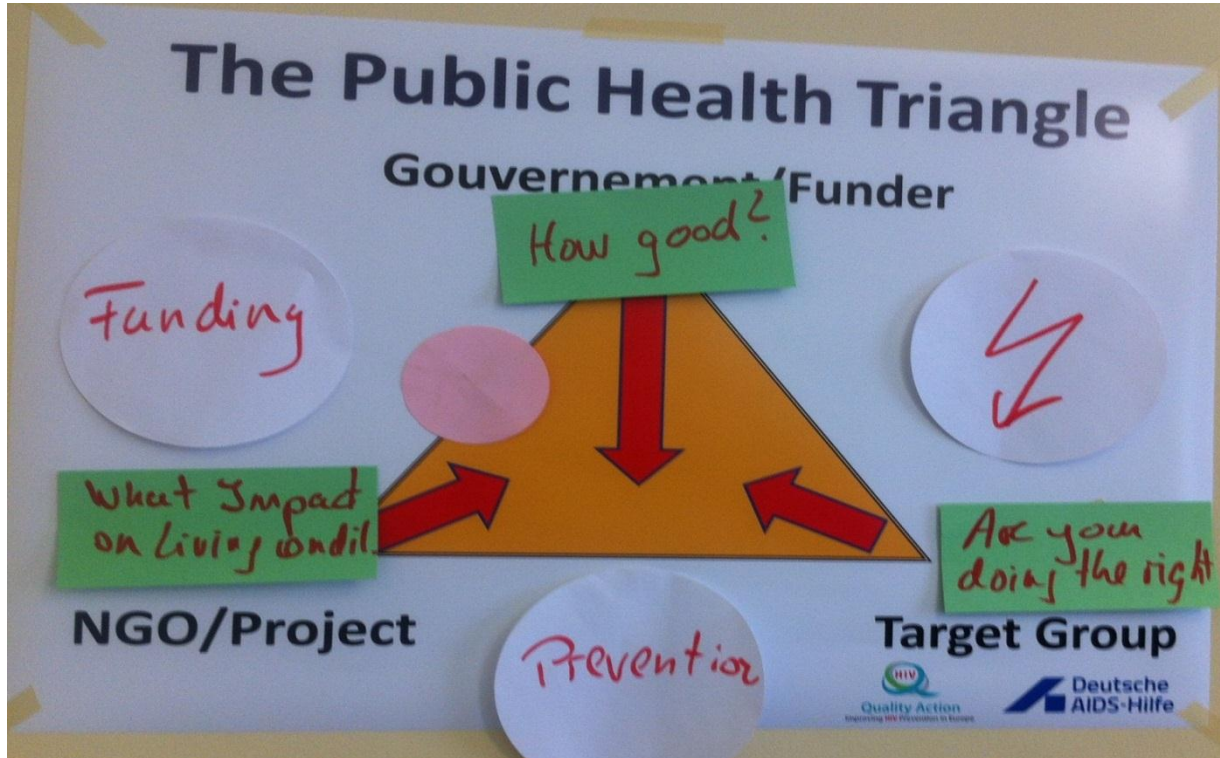
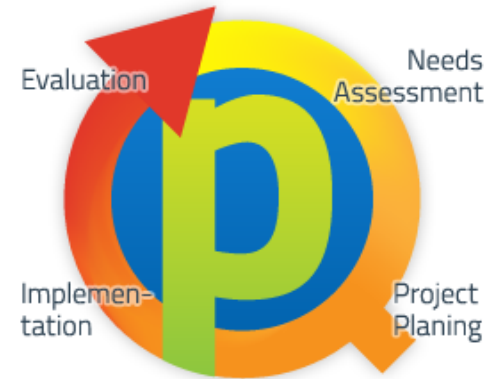
Gouvernement/Funder



NGO/Project

Target Group

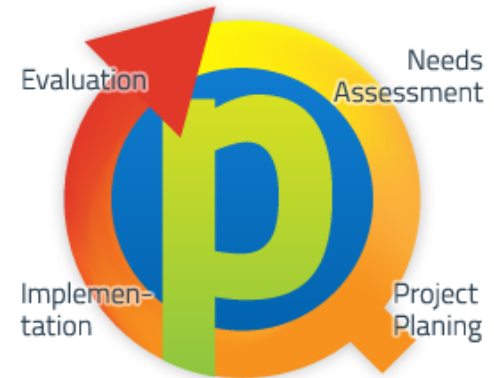
The Challenge of Collaboration



Theoretical Concepts

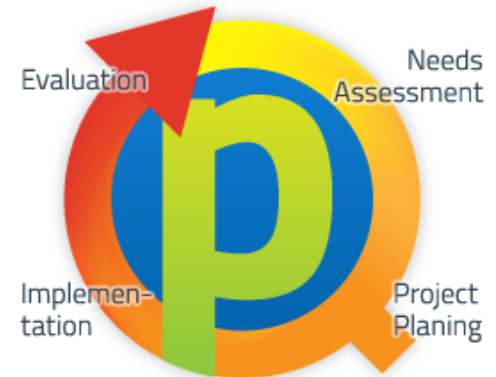
■ Multiple perspectives

- Considering the different perspectives of stakeholders.
- **No one partner alone (!!!)** can comprehensively describe the health problem and develop strategies to solve it.
- Only through bringing together the diverse perspectives of all partners can a feasible, sustainable solution emerge
- Quality of HIV-prevention depends on the quality of the disputes



The PQD Toolkit:

www.pq-hiv.de





Deutsche AIDS-Hilfe

pq-HIV
Partizipative Qualitätsentwicklung in der HIV-Prävention





Methode

Developing Local Objectives and Strategies (ZiWi Method)

Brief Description

The ZiWi method serves to clarify the objectives and strategies for a project. The method was developed with reference to the "Theory of Change", which has been used in the English-speaking world since the 1990s for project and evaluation planning. The method allows for the visual representation of a project's objectives and strategies and the development of indicators for measuring the extent to which the objectives have been achieved.

The strength of this method lies in its capacity to clarify what is to be achieved. It makes implicit knowledge explicit, i.e. the knowledge that is often taken for granted in daily practice acquires a new quality through being clearly articulated. One's own assumptions about the origin of and solution to a health problem (i.e. the "local theory") become clear and can therefore be examined. The ZiWi method can be used for conceptualising new projects as well as for the evaluation and quality assurance of existing prevention and health promotion activities.

Applications

- Developing and planning projects
- Adapting prevention and health promotion interventions to local or specific target group needs
- Evaluation planning
- Continuous learning and improvement of practice
- Developing funding applications

Prerequisites

- Sufficient time

Authors:
Unger/Block/Wright

PDF-Version

Further Reading & Links

- 📁 Toolkit
- 📄 Case Studies
- 🗣️ Presentations
- 🔗 How to use this website

HANDBOOK pq-HIV

- Participatory Quality Development
- Participation
- Collaboration
- Needs Assessment
- Project Planning
- Implementation
- Evaluation

Languages

- English
- Deutsch
- Español

This method belongs to these chapters:

- [Evaluation](#)
- [Implementation](#)
- [Project Planning](#)

Other methods

- [Enquiries and Concerns Register](#)
- [Participant Observation](#)

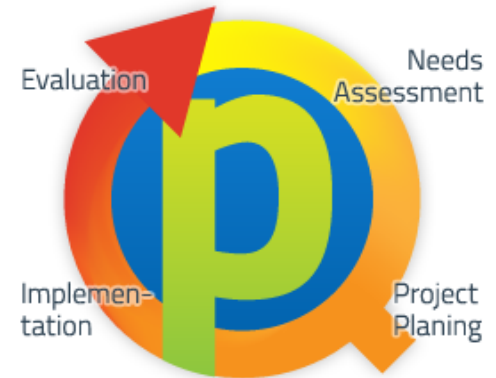
Methods

more participatory potential

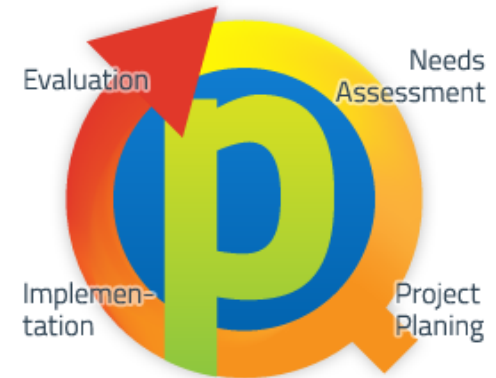


less participatory potential

- Service User Advisory Committee
- Guided Working Group Open Space
- Focus Group
- Rapid Assessment
- Recording the Requests and Concerns of the Beneficiaries
- Observation



PQD-Methods



■ Tailored

- adapted to local conditions, e.g. to the composition of the target group, the mission and values of the agency, its capacity and its organisational and service structure

■ Feasible

- don't use up too much time, are limited to what is necessary, can be integrated into daily working routines

■ Useful

- provide results that can be translated into specific intervention

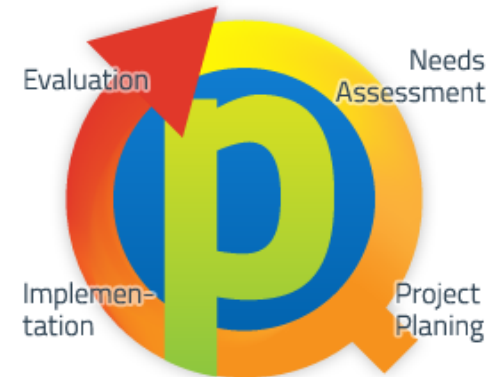
PQD-Methods

■ Participatory

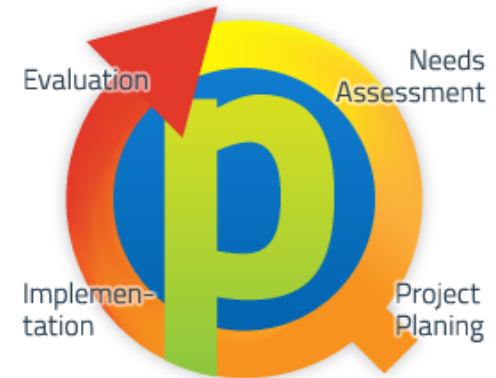
- consider the subjective observations of workers and service users.
- Local knowledge is considered throughout all phases of a project.

■ Evidence-based

- allow for the critique of health promotion or prevention activities and that they are based on scientific evidence.



The methods in the toolkit



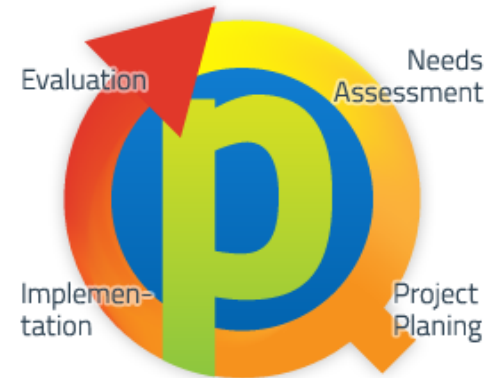
- Guided Working Group
- Enquiries and Concerns Register
- Rapid Assessment
- Focus Group
- Circles of Influence
- Service User Advisory Committee
- Open Space
- Program Logic
- SMART Criteria
- Participant Observation
- ZiWi Developing local objectives and strategies.

My holy trinity

1. Goal definition:
SMART Criteria

2. Intervention Planning:
“ZiWi” = Method for developing local objectives and strategies

3. Evaluation:
Focus Group & Rapid Assessment





Goal Definition

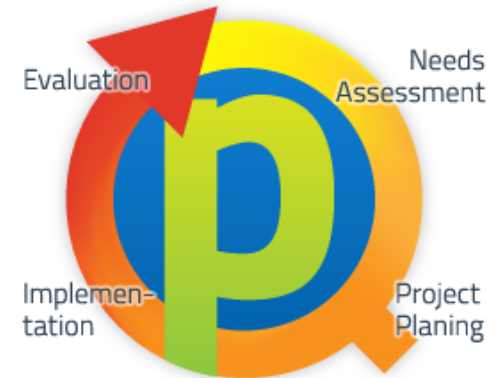
1. Tool: SMART Criteria

Smart Criteria

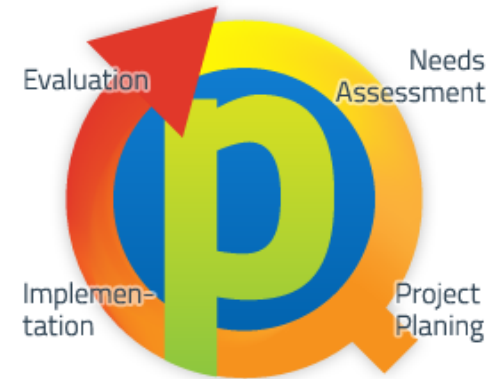
■ Brief Description

to develop objectives for interventions and projects. With their help, objectives are worded in a way that makes them:

- specific,
- measurable,
- attractive,
- realistic and
- time-bound.



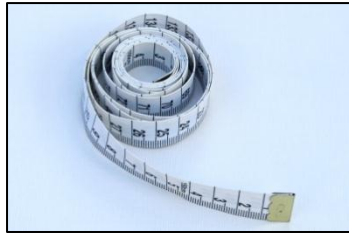
SMARTe Goals



S Specific



M Measurable



A Attractive



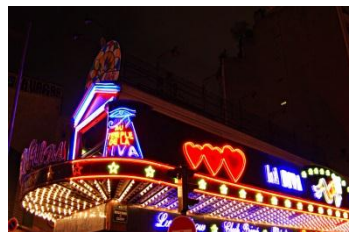
R Realistic



T Time-Bound



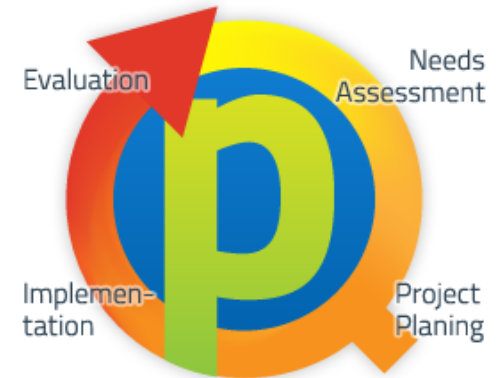
e *ethical*



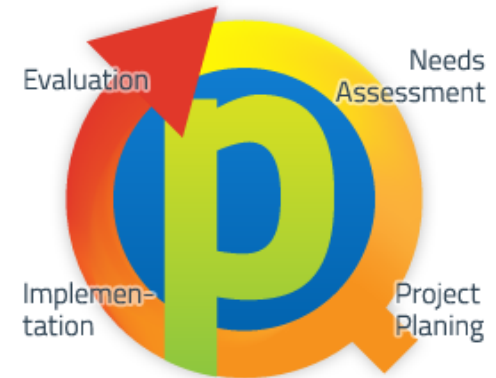
Smart Criteria

■ *Specific:*

- Is the objective concrete and unambiguous, i.e. is it clear what should have changed for whom?



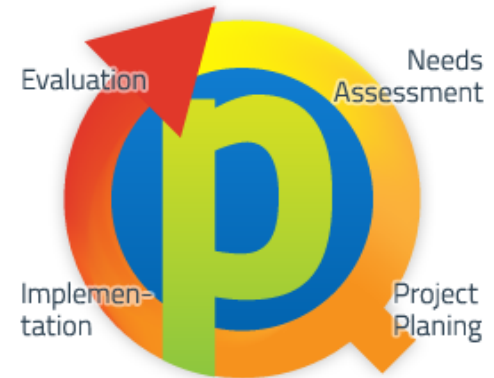
Smart Criteria



■ **Measurable:**

- Is it possible to check whether the objective has been reached?
- In any case, indicators (from the Latin *indicare* = to show, point out) that show whether an intended process has taken place are helpful.
- Indicators for the acceptability of an event could be, for example, the size of the audience, the vigour of the applause or feedback from the target group.
- Good indicators are of central importance, economical, simple, timely and accurate.

Smart Criteria



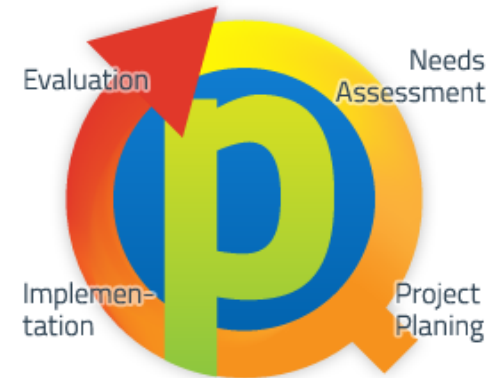
■ **Attractive:**

- Is the objective desirable for all involved?
- The “A” of the SMART criteria can also stand for “acceptable”, “aligned”, “achievable”, “agreed”, “assignable”, “actionable”, “action-oriented”, “ambitious” or “appropriate”
- “Appropriate” means that an objective should be tailored to the situation of the target group.
- “Ambitious” means that an objective should not be aiming too low. On the contrary: in most cases, significant effort is required to fulfil important objectives.
- “Action-oriented” emphasizes that objectives should encourage practical steps, including target group participation.

Smart Criteria

■ **Realistic:**

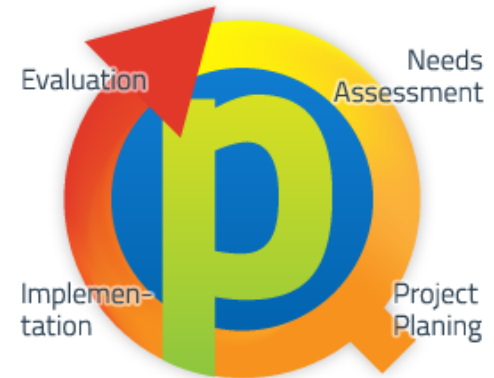
- Can the objective actually be achieved?
- An objective should not aim too high, but should be achievable given the available resources and competencies.
- Otherwise, disappointment and diminishing motivation will result.



Smart Criteria

■ **Time-Bound:**

- Can the objective be achieved within a manageable time frame?
- In some sources, the “T” in SMART signifies “time-framed”, indicating a requirement to determine the period within which the objective is to be achieved.



Smart-E Criteria

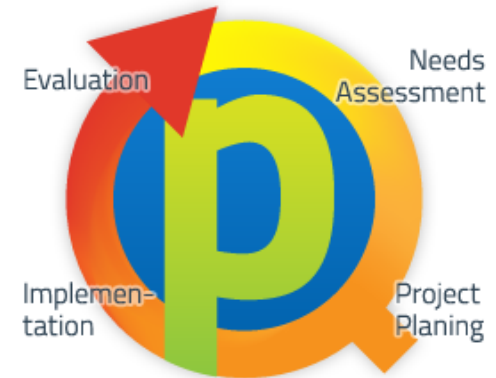
■ *Ethical*

- What are our „ethics of HIV-Prevention“?
- Is it allowed to blame PWA in the interests of HIV-prevention?

■ *Economical*

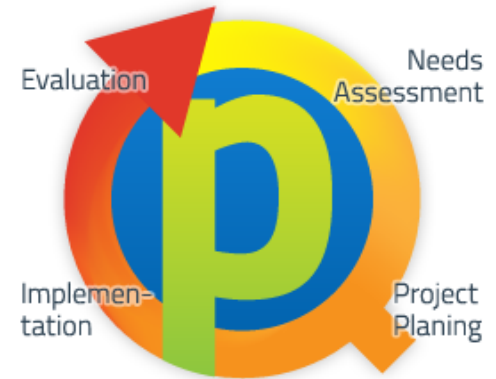
- How do we spent our limited ressources?
- Are we investing our energy into the most promising activities?
- Are we focussing the target groups most in need?

■ *Ecological*



S
 M
 (A)
 R
 T
 e

Partners of pregnant African women
 HIV-Testing ↑ - in men with HIV - Partner
 ? Importance of having healthy children / Pregnancy /
 + fear HIV-Diagnosis ↓ - long + healthy - stigma
 o.k. → Justifications
 End 2015
 Notification ???



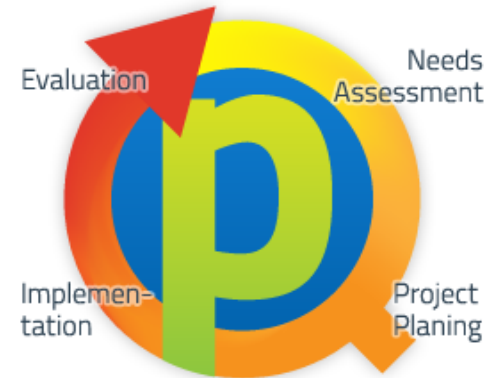
Let's get started!



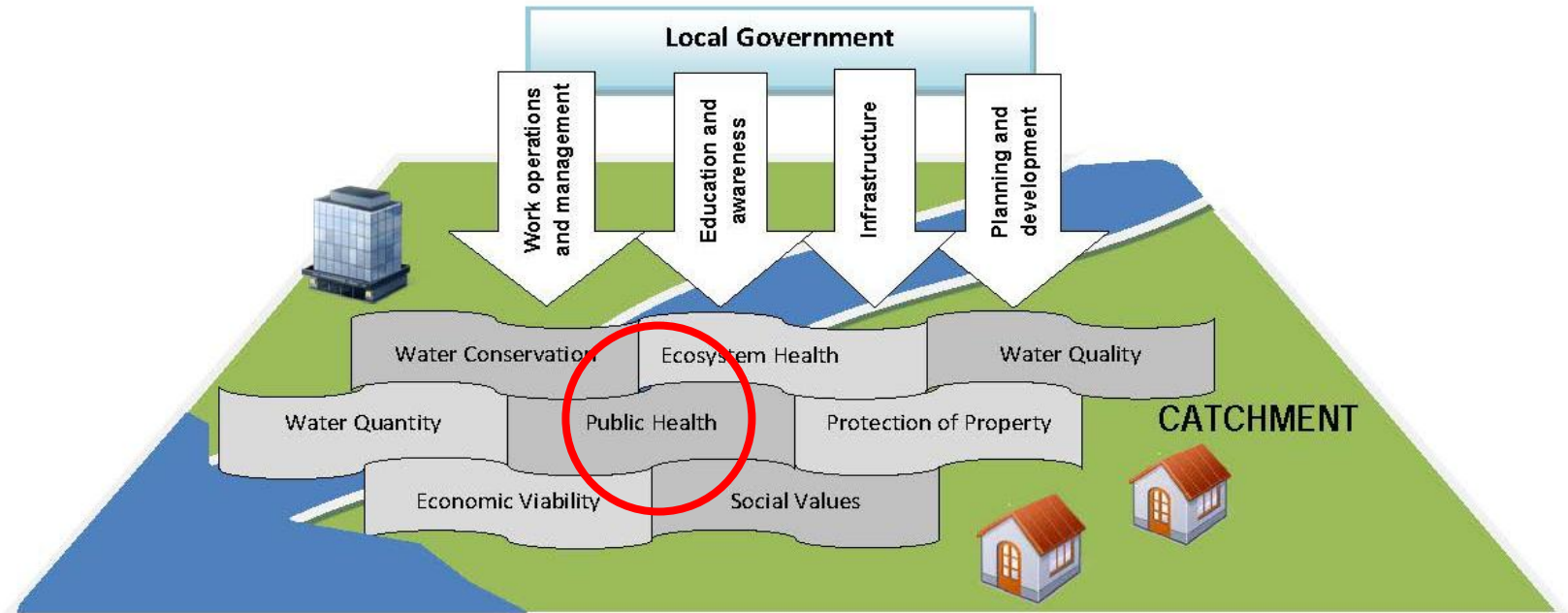
Intervention Planning

2. Tool: ZiWi – Developing local objectives and strategies

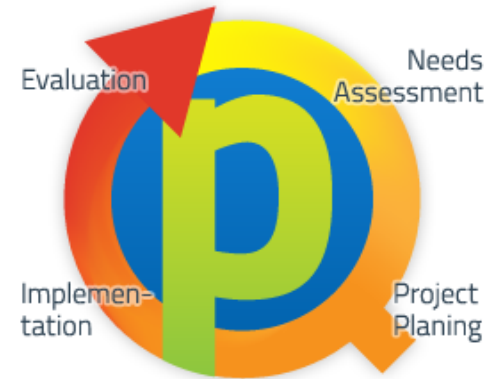
ZiWI = Local objectives and strategies



Local government's influence on the catchment values

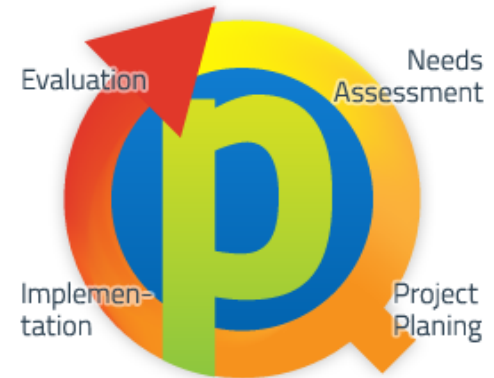


ZiWi - Local objectives and strategies



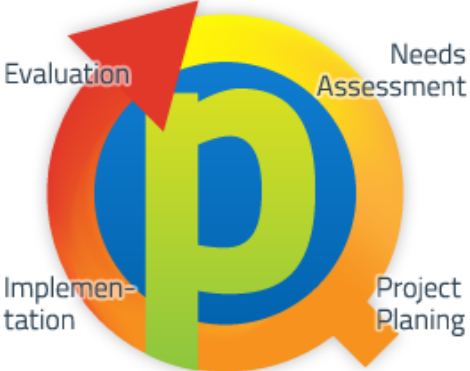
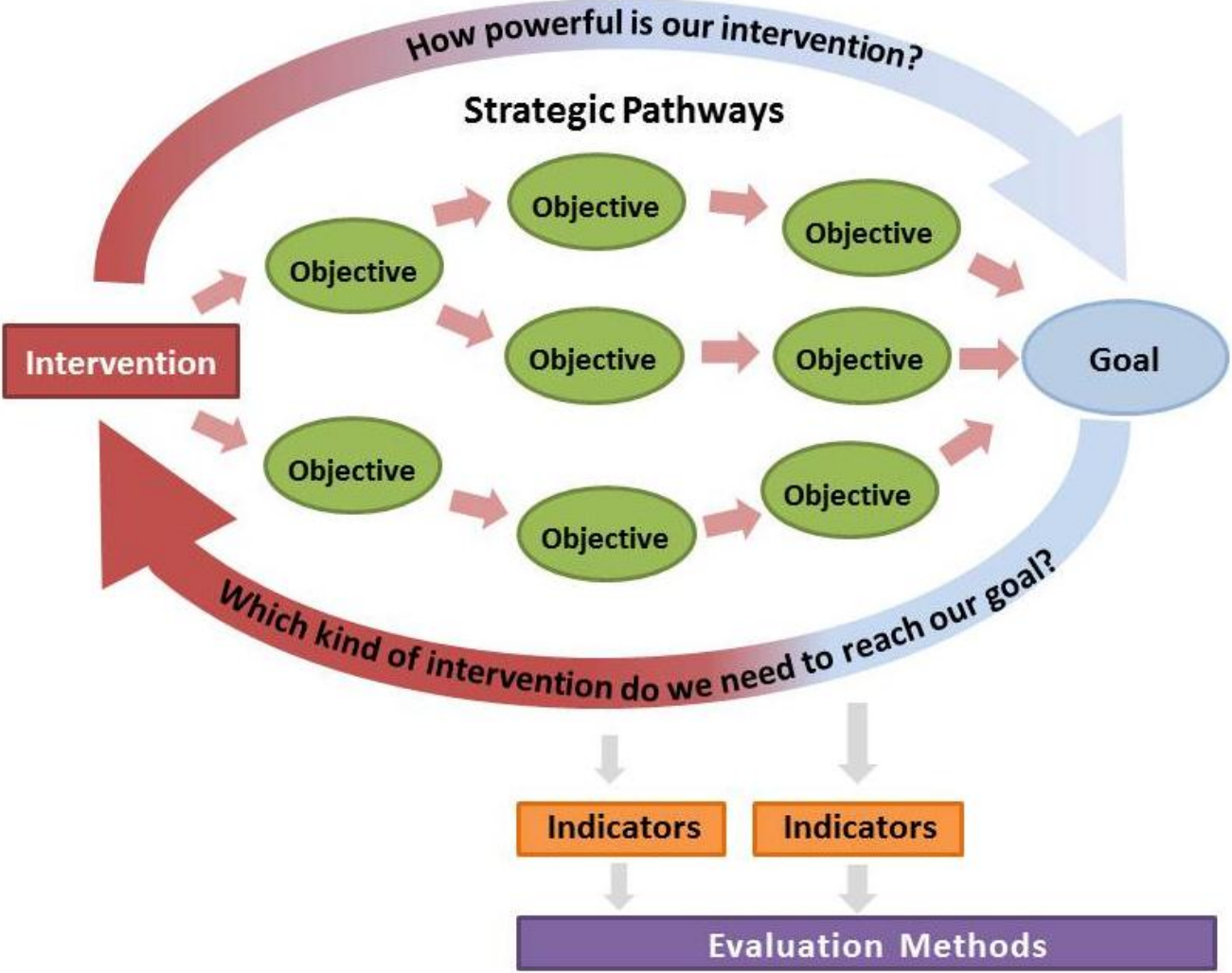
- Clarifies the objectives and strategies for a project.
- Developed with reference to the “Theory of Change”, which has been used in the English-speaking world since the 1990s for project and evaluation planning.
- Allows for the visual representation of a project’s objectives and strategies
- and the development of indicators for measuring the extent to which the objectives have been achieved.

ZiWi - Local objectives and strategies

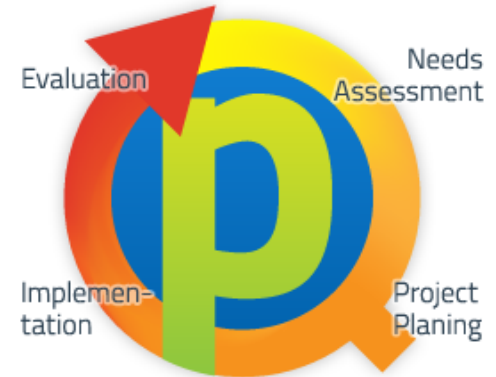


- The strength lies in its capacity to clarify what is to be achieved.
- It makes implicit knowledge explicit, that is often taken for granted in daily practice.
- One's own assumptions about the origin of and solution to a health problem (i.e. the “local theory”) become clear and can therefore be examined.
- The Lo.ob.stra method can be used for conceptualizing new projects as well as for the evaluation and quality assurance of existing prevention and health promotion activities.

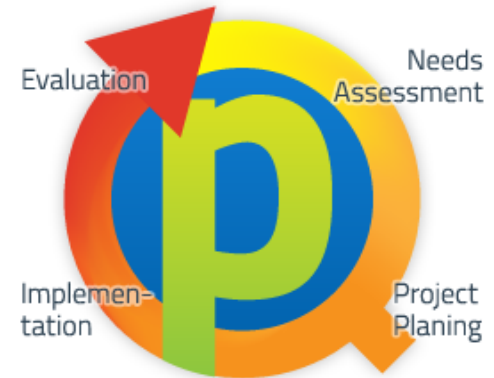
ZiWi - Local objectives & strategies



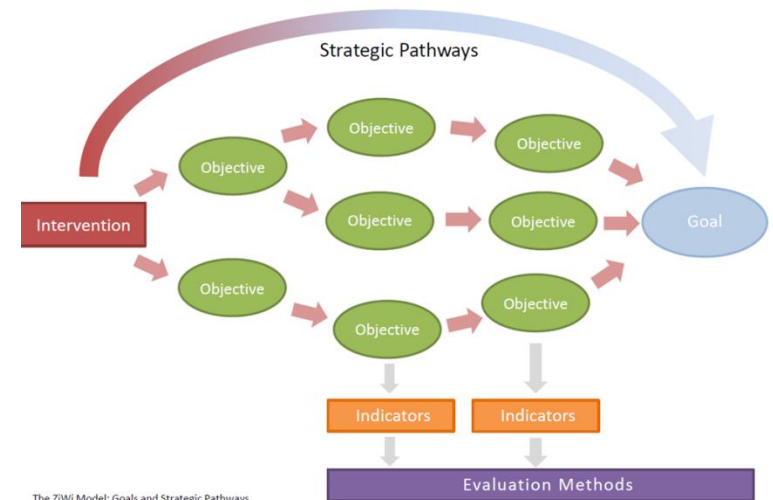
Example from Dublin ...



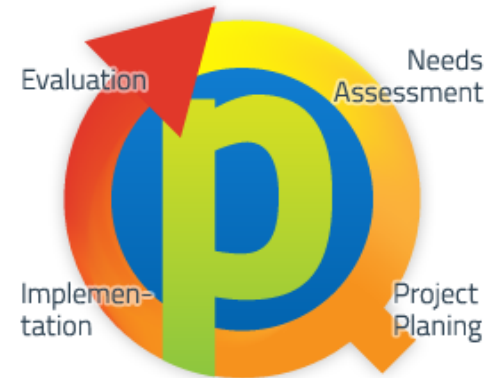
ZiWi = Plausibility check for preventive goals and interventions.



- If we want to reach our SMART goal, which intervention do we need?
- How does the intervention work?
- What has to happen „inside“ the target group in order to achieve change?
- What is the potential of a given project/intervention?
- How realistic is it that we achieve our goals with this project/intervention?



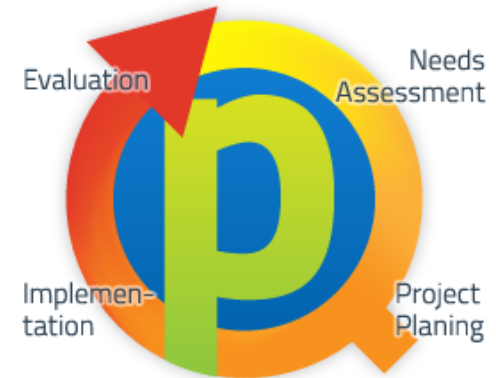
ZiWi = Local objectives and strategies



■ What will lead to Achieving the Goal?

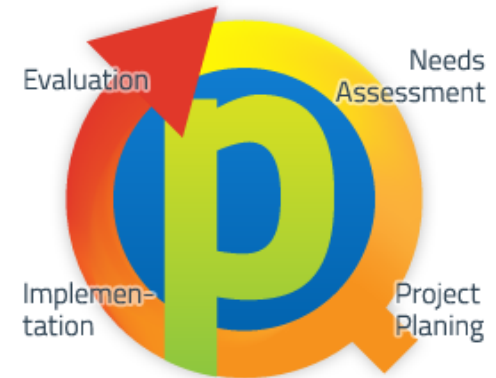
- As soon as the overall, long-term goal is determined, both short- and medium-term objectives are clarified, i.e. the milestones on the path to achieving the goal. Hypotheses are developed about how objectives may be linked and how and why they contribute to the goal.
- The following questions can assist with the development of (proposed) strategic pathways:
 - *Which conditions are necessary to achieve the overall goal?*
 - *How does the intervention contribute to changing the target group's health problem?*
 - *Why does the intervention contribute to changing the target group's health problem?*
 - *How are objectives linked to each other and to the long-term goal?*

ZiWi: Risks & side effects



- Requires a lot of effort and time for a detailed exploration of the situation and the underlying problem (???)
- Should be conducted in a working group, because you need multiple perspectives and valuable discussions of the project
- May trigger conflict because of different perceptions of the target group's situation or different views about the value and purpose of activities.
- Appropriate conflict resolution processes (perhaps using external facilitation) may be important

ZiWi: Risks & side effects



- Examines the internal logic of a project. Often the method makes implicit (unspoken, not readily articulated) assumptions about the activity visible (explicit)
- Important indicator of a successful application of the method is the extent to which already existing hypotheses about the work can be made apparent
- Members of the working group should be inquisitive and keen to shift their thinking from the practical level of daily routine to the conceptual. Otherwise the process will stall, or worse, fail.

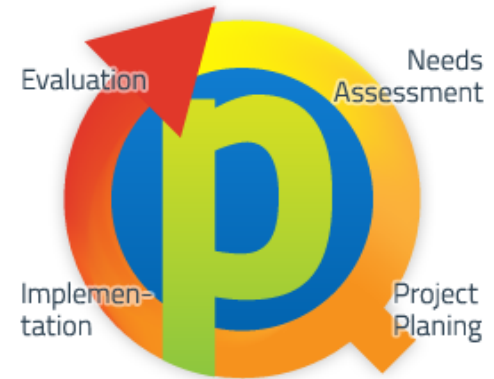


Evaluation

3. Tool: Rapid Assessment

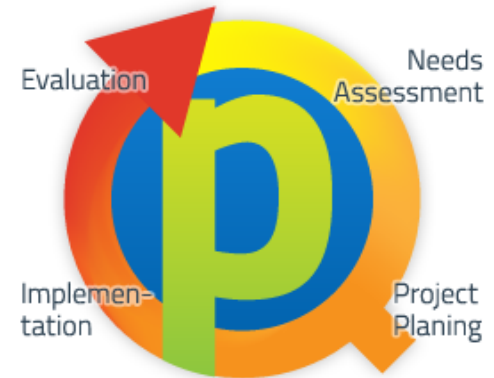
Rapid Assessment

- Is a brief, topic-specific collection of data.
- Method known from the fields of international development and market research.
- Such a survey can be conducted verbally or in written form.
- It should take 10 minutes or less to complete.
- Can be integrated into practical outreach work because of its small scope- It can reach people who do not normally respond to surveys.



Rapid Assessment

- Not more than one page
- About seven questions
- Mixture of quantitative & qualitative questions
- Questions must be easy to answer



Please, give us some feedback to our workshop!

Evaluation of the workshop: XXXX
Place and date XXXX
Workshop identification number: XXXX
Responsible employee XXXX

This workshop was for me and my work ...

Very useful Mostly useful | Partly useful Not useful

Open Question (please fill in or delete)

In any case Tend to yes | Tend to no no

Organization and management by Deutsche AIDS-Hilfe

Very good Good Moderate Sufficient Inadequate

Training facilities, accommodation and food

Very good Good Moderate Sufficient Inadequate

Competence of workshopleader & speakers and their way of processing the topic

Very good Good Moderate Sufficient Inadequate

My overall rating of the workshop

Very good Good Moderate Sufficient Inadequate

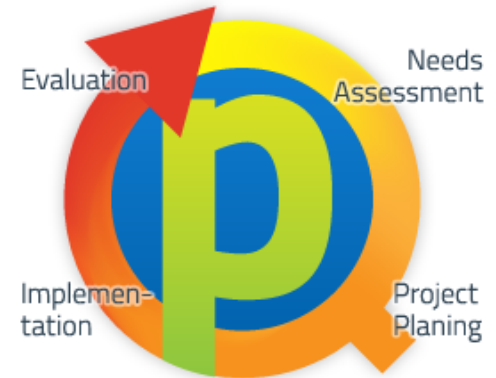
What was most important for you?

What could have been done better?

Thank you for your support!



Quantitative Evaluation



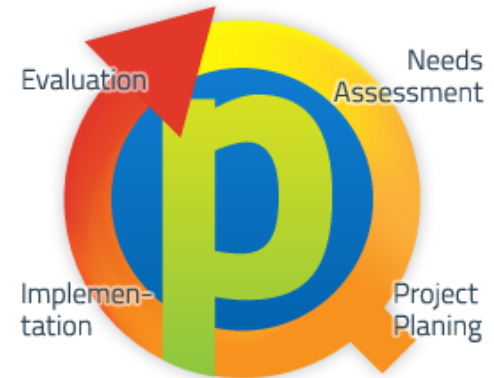
At least 85% mark above

Less than 15% beneath

This workshop was for me and my work ...			
<input type="checkbox"/> Very useful	<input type="checkbox"/> Mostly useful	<input type="checkbox"/> Partly useful	<input type="checkbox"/> Not useful
Open Question (please fill in or delete)			
<input type="checkbox"/> In any case	<input type="checkbox"/> Tend to yes	<input type="checkbox"/> Tend to no	<input type="checkbox"/> no

Quantitative Evaluation

Average school mark of 2.0 or better
(German scale 1 = excellent)



Organization and management by Deutsche AIDS-Hilfe

Very good Good Moderate Sufficient Inadequate

Training facilities, accommodation and food

Very good Good Moderate Sufficient Inadequate

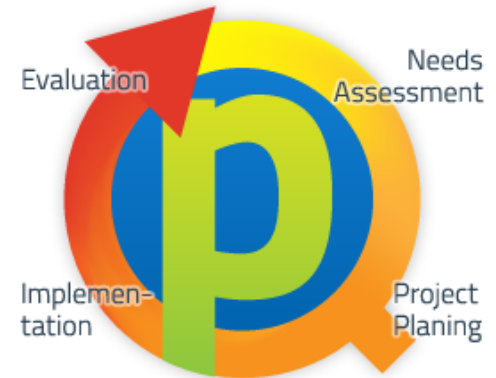
Competence of workshopleader & speakers and their way of processing the topic

Very good Good Moderate Sufficient Inadequate

My overall rating of the workshop

Very good Good Moderate Sufficient Inadequate

Qualitative Evaluation

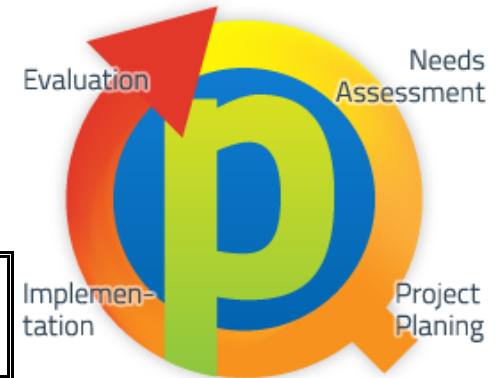


What was most important for you?

What could have been done better?

Gives you the most important information how your intervention works or why it doesn't work !

Your indicators at first glance: HIV-counselling trainings for beginners



Nr.	Titel	Monat/ Jahr	Nutzen	Bedarf	Auslastung	Gesamtnote	Orga	Kontext	Kompetenz
1B-3030	Orientierung WS	01-2013	71 %	83 %	83 %	1,6	1,4	1,6	1,6
1B-3031	Orientierung WS	04-2013	93 %	100 %	100 %	1,4	1,2	1,5	1,7
1B-3032	Orientierung WS	07-2013	88%	130%	110%	2,2	1,7	1,6	2,2
1B-3033	Orientierung WS	09-2013	100%	119%	100%	1,2	1,0	1,1	1,9
1B-3034	Kommunikationstraining WS	08/2013	100%	86%	57%	1,7	1,3	1,1	1,4
1B-3038	Beratertraining WS, Teil 1	06-2013	100 %	119 %	100 %	1,5	1,0	1,3	1,4
1B-3038	Beratertraining WS, Teil 2	06-2013	100 %	119 %	100 %	1,5	1,1	1,6	1,2
1B-3039	Beratertraining Eisenach, Teil 1	08-2013	100 %	107 %	80 %	1,3	1,3	1,1	1,0
1B-3039	Beratertraining Eisenach Teil 2	08-2013	100 %	107 %	80 %	1,3	1,3	1,1	1,1
1B-3040	Beratertraining WS, Teil 1	11-2013	88 %	94 %	94 %	2,1	1,5	1,9	2,3
1B-3040	Beratertraining WS, Teil 2	12-2013	100 %	100 %	100 %	2,3	1,8	1,8	2,1



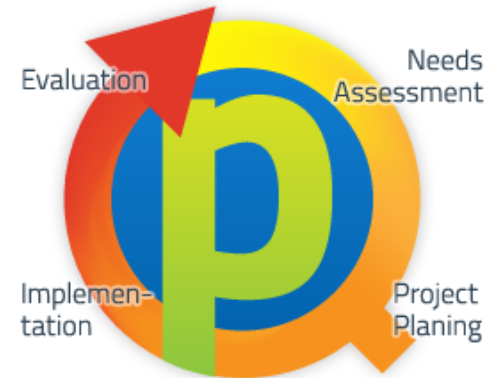


Evaluation

4. Tool: Focus Group

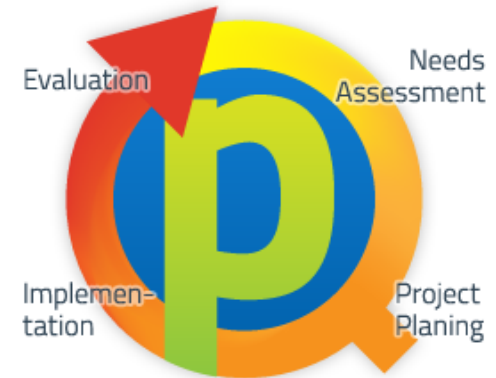
Focus Group

- A facilitated group discussion for 6-12 participants
- On a pre-determined topic
- Discussion lasts for 1-2 hours.
- Is used to gather feedback from members of the target group
- on all stages of project planning and implementation.



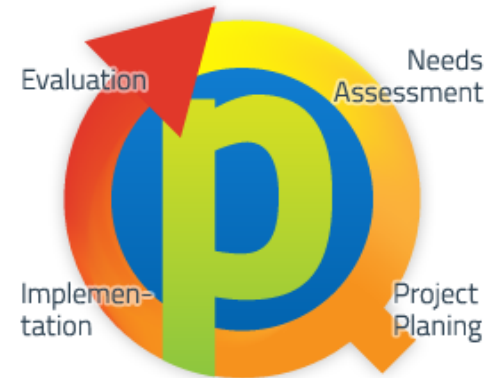
Strength of Focus Group

- Prevention workers can learn
 - about the target group's views on a health problem
 - about the reaction to a (planned) intervention
 - about the target group's lived experience in general
- The Focus Group is a market research tool that is also used extensively in health and social services internationally.

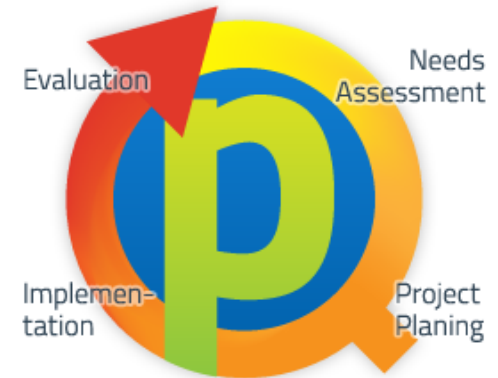


Detailed Working Steps

- 1. Determining the Discussion Topic
- 2. Developing a Discussion Guide
- 3. Organizing a Venue
- 4. Determining the Composition of the Group
- 5. Recruiting Participants from the Target Group
- 6. Conducting the Discussion and Documenting Results
- 7. Analyzing the Results



Focus Group

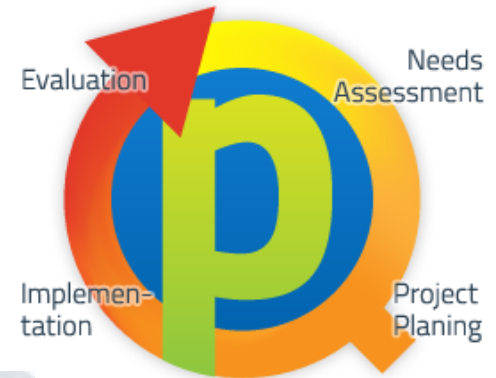




Participatory check

5. Circles of influence

Circles of influence: have a look at www.pq-hiv.de

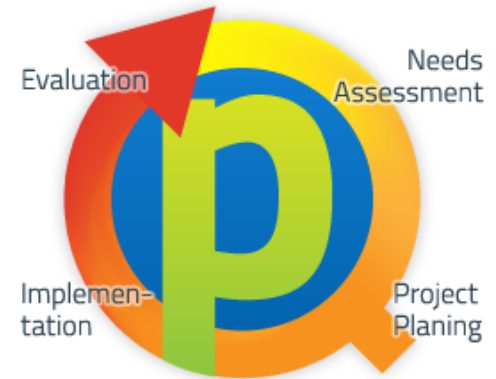




5 Principles of Quality Improvement

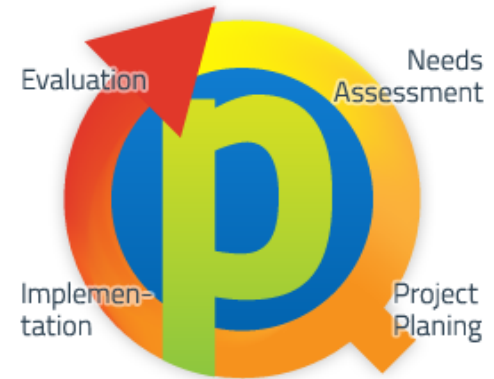
5 Principles on Q-Improvement

QI doesn't require to be the best!



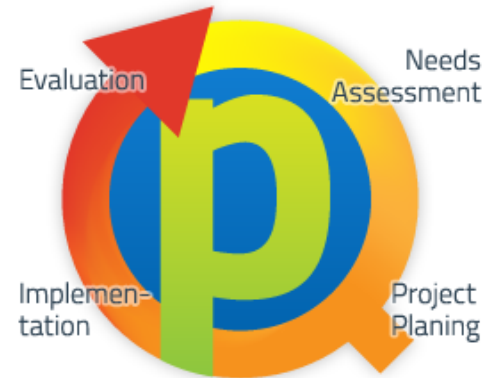
5 Principles of Q-Improvement

QI just means you want to become a bit better day by day!



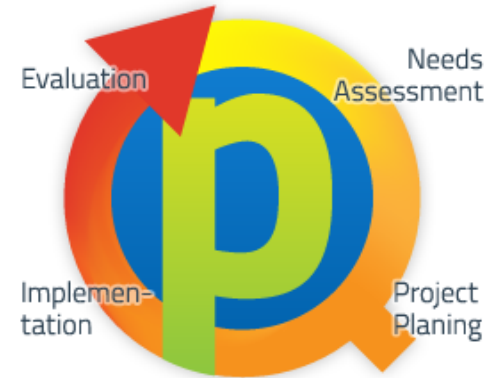
5 Principles on Q-Improvement

QI means you're just curious why your interventions work or don't work



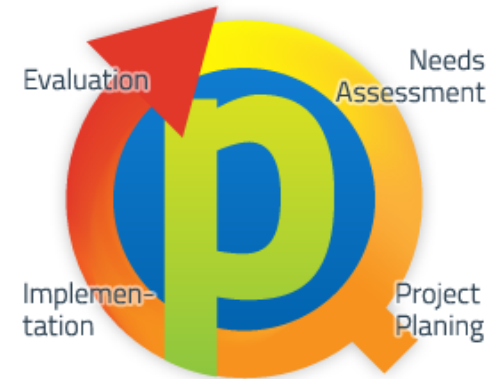
5 Principles on Q-Improvement

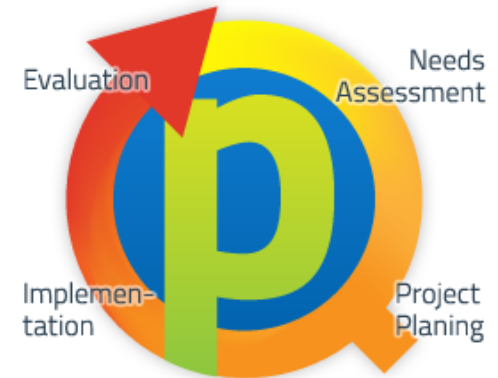
Failures are the
„stuff learning is made off“!



5 Principles on Q-Improvement

The only mistake you can make
is not to start!





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